

HP Network Transformation Services

Enabling network transformation success



At-A-Glance

Get the most from your technology investment and keep your network running at peak performance. HP can address your specific needs with packaged and custom network life cycle services, bringing advanced networking technologies together with proven consulting, integration, and support services.

Enterprises often grow through mergers and acquisitions, ending up with disparate management, no overarching technology plan, and networks that require significant capital to upgrade. Data and applications are not consistently available, service-level management is a pain, and adjusting to multiple vendors further complicates an already complex juggling act. These hard-to-fix systems, along with unreliable security, can distract you from your critical priorities—network and business growth. How can you reduce complexity, risks, and costs while getting the flexible network environment you need?

Proven methodology reduces risk and ensures success

HP provides the means to transform a disparate technology environment into an effective, integrated network. We help you do this by integrating your network, applications, and IT platforms into a single, secure infrastructure. In addition, HP supports the adoption of emerging technologies, such as converged networks and mobile access solutions, to give you a competitive edge.

HP services are built on a proven methodology, tremendous breadth of experience, and long success upgrading network infrastructures to enable business transformation. We help you identify the business requirements that will drive network architecture and service-level requirements.

HP helps you reduce implementation risk with our pre-integrated solutions, proven methodology for transitioning to a new network infrastructure, expert network consulting and assessment, architecture and design, integration and deployment, and ongoing management services. We provide comprehensive end-to-end multivendor management services that enable you to outsource management of your legacy data network and voice infrastructures, and facilitate the migration to new technologies.

Commitment to standards and consistent processes

HP Network Transformation Services provides you with a single point of end-to-end network expertise, and services and support for efficiently managing your complex multivendor networks.

- **Legacy Network Transformation Services**—drives the transformation of existing nonconsolidated network infrastructures and services into an integrated network.
- **Legacy PBX Transformation Services**—drives the transformation of existing environments to new converged services utilizing IP telephony and unified communications.
- **MPLS Network Transformation Services**—drives the transformation of legacy private line, frame relay, and ATM networks to a new, integrated MPLS network.
- **Network Life Cycle Services**—encompasses network consulting, network assessments, network architecture and design, and network integration and deployment, as well as proactive and reactive support services for end-to-end network environments.

Reduce the complexity and risk of legacy network transformation

- Benefit from an entire life cycle of services and support for voice, multimedia, wired, or wireless networks.
- Evaluate new technologies and their potential for your business.
- Decrease human error and reduce labor requirements through automation.
- Improve the return on your network assets and investment through optimization, consolidation, and multivendor network support.
- Ensure smooth, predictable rollout with minimal business disruption through proven network integration and deployment practices.

End-to-end managed network services transform communications

When a leading bank with the largest financial services network in the United States wanted to transform that network, EDS, now HP, offered comprehensive network management services and expertise the company could bank on.

After transitioning nearly 1,000 of the bank's IT and operations employees to EDS, we took responsibility for all IT vendor management. The network transformation ended two months ahead of schedule, with the bank reducing approximately 130 network suppliers, 700 vendor contracts, and 14,000 network-related invoices down to just one.

The bank now enjoys lower costs, faster communications, and improved reliability. And with better visibility into its operational costs, significantly lower expenses, and reduced capital requirements, the company achieved marked improvement in its bottom line.

- HP expertise and reach delivers results that speak volumes
- EDS, now HP, has more than 55 years of experience in network management.
- We deliver network management services for more than 1,000 clients globally.
- HP supports many of the largest and most complex global enterprise network infrastructures for our clients.
- We have been a Gartner Managed & Professional Network Service Provider Magic Quadrant "leader" since 2008, in the Americas and worldwide.
- We manage the largest private corporate network in the world, which supports 3,000 locations and connects 600,000 users for one of our government clients.
- HP provides you with proven networking expertise and service excellence. Our customers include 95% of the world's financial exchanges, enterprises in all industries, government agencies, and telecommunications service providers around the world.

For more information

Go to www.hp.com/enterprise/ito/networking.



Technology for better business outcomes

To learn more, visit www.hp.com

© Copyright 2009 Hewlett-Packard Development Company, L.P. The information contained herein is subject to change without notice. The only warranties for HP products and services are set forth in the express warranty statements accompanying such products and services. Nothing herein should be construed as constituting an additional warranty. HP shall not be liable for technical or editorial errors or omissions contained herein.

4AA2-7888ENN, September 2009

