

RED HAT FOR TELECOMMUNICATIONS

CASE STUDIES

			
COMPANY	Verizon Communications Inc.	Covad Communications Group Inc.	Etisalat Sri Lanka
BUSINESS CHALLENGE	Consolidate and standardize ERP applications with a scalable, cost-effective solution.	Reduce time to market, run leaner, and maintain QoS.	Grow operations quickly while improving efficiency, reliability, and flexibility.
SOFTWARE	Red Hat Enterprise Linux Advanced Platform, Red Hat Network Satellite	JBoss Enterprise Application Platform, JBoss Operations Network	Red Hat Enterprise Virtualization
BENEFITS	Support fast growth: Scalability at reduced cost. Reliable performance: Increased performance; eliminated surges. Efficient: Bottlenecks identified, streamlined environment. Increased capacity, efficiency. Cost-effective: Two-thirds reduction in power usage and reduced total cost of ownership. Manageable, secure: Effective systems and patch management for more effective security.	Support fast growth: Reduced time-to-market of new products. Reliable performance: Improved reliability and performance of existing systems. Efficient, effective: Cost-effective service-oriented architecture modernization. Improved operational efficiency. Cost-effective: Reduced costs by more than \$500,000 annually in hardware and software support. Manageable, flexible: Effectively managed configuration with a single, integrated tool. Flexible infrastructure to support innovation and growth.	Support fast growth: Real-time provisioning of services. Implemented Red Hat Enterprise Virtualization within a month for a critical datacenter. Reliable performance: Highly consistent and scalable virtualized IT infrastructure. Migrated without disruption. Improved reliability. Efficient: Reduced 40 servers to six, improved space utilization, exponentially increasing datacenter efficiency while hosting the same amount of data. Cost-effective: Reduced power, space, total cost of ownership (TCO), and overhead. Manageable, flexible: Compatibility of MS Windows and seamless systems transformation simplified IT management tasks.
QUOTE	"The real impact on the business was increased performance with the same applications running on Red Hat Enterprise Linux." Michael Blake, director, systems and architecture implementation, Verizon.	"We're saving \$500,000 per year by deploying JBoss." Unmesh Kulkarni, director, software architecture and delivery, Covad Communications Group, Inc.	"Etisalat Sri Lanka experienced an increase in stability, flexibility, and scalability by using Red Hat Enterprise Virtualization. We were able to reduce our footprint from 40 to six servers, and witnessed a drastic reduction in TCO." Chandrakanth Jayasinghe, head of IT systems, Etisalat Sri Lanka

Learn more about Red Hat in Telecommunications: redhat.com/solutions/industry/telecom



RED HAT RECOGNIZES NTT COMMUNICATIONS WITH CLOUD LEADERSHIP AWARD

RALEIGH, NC - JULY 13, 2011

Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced that it has awarded NTT Communications—the international and long-distance service arm of NTT and one of the largest telecommunications companies in the world—the Red Hat Cloud Leadership Award for leading-edge innovation in cloud services as part of the Red Hat Cloud Provider Program and for its free offering of cloud services to aid in disaster recovery after the Great East Japan Disaster.

“Interoperability and connectivity is mandatory for our cloud service. With Red Hat as our cloud infrastructure, we can flexibly customize service using a standard Linux interface. Red Hat’s open source technology offers us higher flexibility and interoperability for the long term.”

**Riboh Ohno, Business Network Services Division,
NTT Com**

NTT Communications launched its Biz Hosting Basic cloud service and joined the Red Hat cloud ecosystem as a Red Hat Premier Certified Cloud Provider in April 2010. Since then, NTT Communications has utilized Red Hat Enterprise Virtualization as the foundational virtualization layer for its Biz Hosting Basic and also offers Red Hat Enterprise Linux as a guest operating system on its cloud. In April 2011, Red Hat announced that NTT Communications had expanded its use of Red Hat Enterprise Virtualization, including kernel-based virtual machine (KVM) technology, after its initial success delivered performance, security, and scalability benefits.

NTT Communications provides innovative cloud computing services, combining robust datacenters and high-quality network services running in multiple locations. After the disaster in Japan, NTT Communications quickly started providing free cloud computing services its, such as Biz Hosting Basic including the free use of Red Hat software, to contribute to the proactive support of disaster victims. In addition, NTT Communications provides comprehensive business continuity planning (BCP) solutions based on cloud computing for telework and disaster recovery to deal with electric power shortage following the disaster.

“As a leading-edge cloud innovator, we partnered with Red Hat from the start of our Biz Hosting Basic service to ensure we used top-notch technologies to build our cloud and to be offered through our cloud. Since the initial launch of our cloud service, we’ve seen great benefits of working with Red Hat technologies,” said Mamoru Murakami, director of Business Network Services Division at NTT Communications. “To be honored with Red Hat’s Cloud Leadership Award for our innovation in cloud computing, as well as for our donation of cloud capacity following the disaster, is very meaningful to NTT Communications. We look forward to our continued partnership with Red Hat in the cloud.”

Read the full press release:
redhat.com/about/news/press-archive/2011/7/red-hat-recognizes-ntt-communications-with-cloud-leadership-award

Learn more about Red Hat Cloud:
redhat.com/solutions/cloud-computing

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