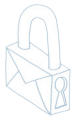


MIMECAST EMAIL MANAGEMENT



Security



Archiving



Continuity

Mimecast. Essential cloud services for email

At Mimecast, we've been enabling organizations worldwide to rediscover email as a business asset since 2003 – by stripping away layers of complexity to leave our customers with lean, cost effective and secure email systems that are easy to manage, always available and secure.

Mimecast customers can rely on a simple, effortlessly scalable email system that does what email was born to do – enable collaboration and drive productivity.

Making email easy

We do that by providing total enterprise email management from the cloud, including Email Archiving, Email Security and Email Continuity. By unifying these normally disparate and fragmented email services into one holistic system that is always available, we reduce cost and complexity and minimize risk, all the while providing total end-to-end control of email.

5000+ Customers worldwide

1 million+ Users rely on us

2.3 Pb Of data stored

11 Datacentres worldwide

500+ Channel partners

“Mimecast won our hearts and technological soul, because Mimecast offered features that nobody else offered. The capabilities of Mimecast, the speed, the price point, everything about it was a win.”

Avi Solomon, Becker & Poliakoff P.A



Unified email management in the cloud

Mimecast Unified Email Management (UEM) delivers our award-winning Email Security, Email Continuity and Email Archive services as a single, tightly integrated, cloud-based service – all managed from a central, web-based administration console.

It radically simplifies the notoriously complex world of email management by removing the need to deploy, integrate and manage multiple third party systems – leaving you with a lean, high performance email management solution that supports collaboration and productivity.

Our customers can have total faith in Mimecast UEM because, unlike our competitors, we have built our system from the ground up, rather than bolting together separate applications that have been acquired, or integrated from third parties. Instead, our unique, high performance grid is purpose-built, and allows us to provide unparalleled security, reliability, integrity and performance.

Designed to deliver your Microsoft strategy

Mimecast's UEM adds significant value to any email platform. Our goal is to be recognised by our customers as the companion of choice for Microsoft Exchange, whether that's on-premise, hosted or fully cloud-based with Office 365. Mimecast's unique level of integration with Exchange and Outlook offers advanced enterprise-grade archiving capabilities, industry-leading email security, and a seamless email continuity experience for Outlook users, all backed by a 100% availability SLA.

Mimecast is a Gold Certified Microsoft Partner worldwide, and the two companies hold regular customer and partner events to showcase their joint solutions.



“As well as replacing multiple systems, Mimecast has enabled us to avoid duplication of effort and deliver a consistent solution across a diverse group of organizations around the globe in numerous languages and time zones, as well as supporting data protection and other related legislation.”

Owen Williams, Partner & Group Head of IT, Knight Frank



Proactive Email Security

Mimecast Email Security is the most comprehensive, cloud-based email risk mitigation solution available in the market today – that’s why we are CRN Security Vendor of the Year.

Backed by stringent availability and security SLAs, along with flexible email encryption options, Mimecast Email Security cuts cost and complexity.

We protect against inbound and outbound email-borne threats. This includes malware, spam, phishing, DHA & DDoS attacks, deliberate or accidental data leaks, outages, and social engineering attacks. Threats are removed in the cloud to reduce your risks and improve email server performance.

Even so, we recognize that email born threats are constantly evolving. Our threat response experts specialize in anticipating email security threats, tackling them as they emerge, and our proprietary connection-based spam filtering technology is second to none.

With powerful Data Leak Prevention tools built in, Mimecast Email Security is also designed to help you meet data security and privacy obligations governing everything from health information to payment card processing information in emails.



Simple email security policy administration

Tight integration with Active Directory simplifies the setting and enforcement of organization-wide email security policies. Like all Mimecast services, it dramatically simplifies email management, offering real-time control through a single web console.

“Within days we were under the protection of Mimecast Email Security service against the DDoS, resulting in the deflection of millions of spam emails a day.”

Nathan Hayes, Head of Infrastructure & Technology, Osborne Clarke





ARCHIVING

Archiving, without the baggage

Mimecast Email Archive enhances user productivity, cuts cost and complexity and lightens the load on the Exchange Server.

It gives users instant access to every email they've ever sent or received, minimizing the demands on IT support for archive assistance. Archive searches are returned in near real-time through a standard Microsoft Outlook interface, through our secure webmail interface, or through custom-built apps that integrate with each user's particular choice of smartphone.

But accessibility does not come at the expense of peace of mind and control. Our cloud-based platform stores all email in a highly secure and resilient archive, and supports simple, central control of email retention policies.

Cost efficiency, meanwhile, sits at the heart of the solution - we charge by the number of current users, not stored data, and offer a default ten-year storage period. As a result, our customers' storage costs are reduced, and predictable. They need never risk losing important data due to server, storage, budgetary, or mailbox constraints.

eDiscovery and Litigation Hold

Mimecast Email Archive is designed to ensure all messages are tamper-proof, and that strong chains of custody are maintained. Its power as an eDiscovery and Litigation Hold tool is one of the reasons why we are the archive solution of choice for many of the world's best known legal firms.



“Our end users are fundamentally getting a better service, due to the time that we can turn around these requests for discovery of emails, due to the time constraints, and how quickly we can deliver to those requests. It has affected the reputation of the RT department as well. We're delivering a much better service to our internal clients.”

Stuart Walters, Head of Application Delivery, Eversheds LLP



Email that is always on

Mimecast Email Continuity delivers always-on, seamless email availability through automatic service failover and failback in near real-time. It integrates so tightly with Microsoft Outlook that your employees will just carry on using email safely and securely – whether the email outage is planned or not.

An essential part of your business continuity plan, Mimecast Email Continuity is the only cloud-based solution that steps in automatically to deliver email to end users during planned and unplanned outages of your Microsoft email service. Managed from a single administration console, and with no additional on-premise hardware required, it is another Mimecast service proven to simplify your network and reduce administration.

Mimecast Email Continuity protects productivity and reputation by giving users uninterrupted access to live email from Outlook during an outage, plus direct access to 58 days' worth of archived email – or up to ten years when combined with Mimecast Email Archive. Flexible browser-based access through the Mimecast Personal Portal also provides calendar information.

BlackBerry Email Continuity

Mimecast Mobile Access is the only solution to integrate directly with the BlackBerry email application, to deliver rock-solid BlackBerry email continuity. Users retain 100% SLA-backed access to email even when the BlackBerry Enterprise Server (BES) or associated network infrastructure fails.

“Within hours we had continuity of our email service, our business emails were being archived and we had comprehensive security protection.”

Jaco van der Merwe, Head of IT, Automobile Association



When you're on the move...

Enterprises both large and small can give their entire workforce increased flexibility by providing mobile workers easy access to email and email archives. Mimecast offers a powerful solution that mitigates risks, reduces costs and drives efficiency.

Mimecast Mobile Access

Mimecast Mobile Access enables organizations to give their employees secure access to their email archive from their business or personal smartphones. Users can change between mobile devices, and even access their Mimecast personal archive from multiple devices, without the cost or complexity of managing additional licences.

BlackBerry smartphone users will receive uninterrupted email access; even when the Exchange, BlackBerry Enterprise Server or associated network infrastructure is unavailable.



“What an amazing app, on par with the native email app on the iPhone. The download was straightforward and I use it almost daily to search for items I can't find in my inbox, not to mention the joy of searching the archived email. I will definitely carry on using it and would advise other users to do so.”

Petri Greef, Head of LDI Services, Riscura

Exchange Migration made easier

Deploying Mimecast before migrating to Exchange 2010 or Office 365 reduces the risk of downtime and data loss:

- Moving historical email to the independent Mimecast archive ahead of the move protects data from the increased risks associated with any migration process as well as providing a single consolidated message repository.
- Meanwhile, end-users immediately benefit from a 100% service availability SLA. So, should there be any planned or unplanned outages during or after the migration, Mimecast automatically delivers an uninterrupted email service via end users' Microsoft Outlook mailboxes.

Migration Readiness

If your business is one of the 80% or so of Exchange customers still running on 2003 and 2007 systems, you can still enjoy a seamless, end-to-end migration experience when the time comes to upgrade.

We work in partnership with Binary Tree, a leading provider of software solutions for migrating to Microsoft Exchange, to deliver a unified migration solution. Together, we enable Exchange customers to intelligently manage and automate the migration of their email data to a new Exchange 2010 or Office 365 platform and to Mimecast's cloud-based archiving platform – significantly reducing the risk of downtime and data loss.



Mimecast's unified approach enables you to replace the complexity of disparate systems before you start migrating to Exchange 2010, without sacrificing any functionality.

Become a Mimecast Channel Partner

Mimecast is dedicated to creating a global community of trusted partners whose propositions and expertise complement our own.

The definitive objective is to work with exceptional partners to provide customers with unmatched email performance – and, with a customer renewal rate of 97%, we are doing just that.

Our relationships with our partners, and the way we operate our partner program, are all about realizing the mutual benefits of co-operation. For our part, the aim is to maintain a global partner community that supports our growth by delivering powerful rewards for our customers.

Cloud-based solutions offer partners a lucrative revenue stream to complement their existing pipeline and Mimecast ensures that partners' revenues are protected so they don't lose out having put the hard work in. Partners can expand their portfolios with a set of cloud-based email archiving, continuity and security services, whilst having the reassurance of first class training to ensure they can offer a premium service.

Our current partner community breaks down across the types of email solutions they deliver for their clients – on-premise Exchange solutions, hosted Exchange solutions, outsourced managed Exchange services, and Office 365 solutions.

If you are interested in becoming a Mimecast Channel Partner, please contact our channel team or visit www.mimecast.com/Partners

"Mimecast stands out from the crowd. It's fantastic technology that meets a clear and large market requirement. Every customer I know that has purchased the Mimecast service has been delighted with it. The support we get as a channel partner from Mimecast is second to none."

Martin Hellawell, Managing Director, Softcat



"Bishop Technologies, Inc. has been designing, installing and supporting email archive and data migrations for some of America's leading businesses. Being a Channel Partner with Mimecast has gained significant benefits for Bishop. Mimecast's UEM solution is a world-class solution, providing our clients with a unique suite of cloud services to manage their email environments and allowing us to reinvest in our engineering staff and continue the high standard we set for customer support. Mimecast's Channel Program has enabled us to introduce a profitable business model by driving recurring revenue."

J.R. Haag EVP North American Sales, Bishop Technologies

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Mimecast Awards



Mimecast named 'Security Vendor of the Year' at the annual CRN awards 2011

Mimecast took home the Security Vendor of the Year Award, our first Channel Award and one made all the more special because it was also our first ever UK nomination.



Mimecast UEM Solution Wins Gold in Product Review from Leading Exchange Community Website

Mimecast Unified Email Management (UEM) product has been confirmed as a MExchange Gold Award winner following a detailed product review. The reviewer, Exchange MVP and creator of ExclusivelyExchange.com J.Peter Bruzzese, recognized the platform's ease.

Deloitte.
Technology Fast50

Mimecast Ranked Seventh Fastest Growing Technology Company in the UK in the 2011 Deloitte Technology Fast 50

Mimecast attributes its 3102% revenue growth to its unique unified email management platform, and the ongoing shift from on premise to cloud-based email systems.



Mimecast ranks 16th in annual Tech Track 100 sponsored by Microsoft

The Tech Track 100, now in its eleventh year, ranks the UK's privately-owned technology, media and telecoms (TMT) companies in a league table. The list tracks the fastest growing sales over the past three years of available accounts.



Service Excellence at the KnowList Legal IT Awards 2011 - for the second consecutive year

The KnowList Awards are dedicated to the strategic implementation of technology within the legal profession, recognizing the success of key individuals, law firms and suppliers who are constantly striving to add value using IT.

The analyst view.....

“Mimecast has invested significant engineering effort over the years to making the product intuitive and making its archive easily accessible on multiple devices, and from Outlook.”

IDC



“Email archiving should be considered to be part of a broader email management solution that includes mailbox management, policy enforcement, security, continuity and e-discovery. For best results, all of these capabilities should be tightly integrated as part of one unified system. Mimecast is one of the only email archiving vendors that provides guarantees as to the location where a customer’s data is stored and has the data centre infrastructure necessary to do this.”

Fran Howarth, Senior Analyst, Bloor Research



“Mimecast’s offering is particularly interesting because of the breadth of its solutions in the email management space, and also because of the way it positions itself in the context of the on-premise and cloud email markets. While the market for enterprise cloud email has only started to become established in the last couple of years, Mimecast has been helping customers archive their email to the cloud for much longer.”

MWD Advisors, Angela Ashenden, Principal Analyst



“OVUM recognizes that the email management sector is bursting at the seams with competitive product offerings. Nevertheless, the numbers drop off considerably when organizations look for a cloud-based service provider that can bring email security, continuity of service, email archiving, and high levels of scalability into the mix.”

Andy Kellett, Senior Analyst, IT Solutions , OVUM



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Security



Archiving



Continuity

About Mimecast

Mimecast (www.mimecast.com) delivers cloud-based email management for Microsoft Exchange, including archiving, continuity and security. By unifying disparate and fragmented email environments into one holistic solution that is always available from the cloud, Mimecast minimizes risk and reduces cost and complexity, while providing total end-to-end control of email. Founded in the United Kingdom in 2003, Mimecast serves more than 5,000 customers worldwide and has offices in Europe, North America, Africa and the Channel Islands.