



Syntel – Small Enough to Listen, Big Enough to Deliver™

Innovating to Create Opportunities

Syntel is a global provider of integrated Information Technology and Knowledge Process Outsourcing solutions. The Company is driven by its mission to create new opportunities for clients by harnessing the passion, talent and innovation of Syntel employees worldwide.

Syntel partners with leading corporations across banking & financial services, insurance, healthcare, life sciences, retail, logistics and manufacturing. The Company leverages dedicated vertical and service Centers of Excellence along with a flexible Global Delivery Model to deliver solutions that drive innovation, improve quality and reduce costs for Global 2000 clients.

Founded in 1980, Syntel has achieved 19% compound annual growth over the past five years (2005-2010). Our growth is attributed to our “customer for life” commitment and ability to continually reinvent ourselves and expand our services to adapt to the shifts of the market and needs of our clients.

Recognized by clients as “Small enough to listen, Big enough to deliver™” for its responsiveness and ability to build collaborative partnerships, Syntel is known for solutions that deliver sustainable business advantage.

Combining Technical Expertise with Business Knowledge

Our unique blend of operations knowledge and applications experience yields custom solutions for YOUR business, delivered with exceptional quality, unprecedented speed, and at great value.

The experts in our practice groups have detailed knowledge of the systems and business processes specific to your industry.

In addition to developing solutions to solve your domain’s business challenges, Syntel’s practice experts adapt our overall solutions—such as data warehousing and application management—to the unique needs of your industry.

		Banking & Financial Services	Insurance	Healthcare & Life Sciences	Retail, Travel & Logistics	Manufacturing
Centers of Excellence	APPLICATION SERVICES	<ul style="list-style-type: none"> Application Development & Enhancement Application Management Platform & Technology Migration Enterprise Applications (Oracle, PeopleSoft, SAP) 		<ul style="list-style-type: none"> Regulatory Compliance Solutions Green IT Application Strategy Road Map Offshore Outsourcing Readiness Assessment Product Engineering 		<ul style="list-style-type: none"> Portfolio Assessment and Value Road Map PMO Strategy and Execution Quality Engineering Services Custom Industry Solutions Sets
	KPO	<ul style="list-style-type: none"> Targeted Industry Solutions for IT and Process Convergence 		<ul style="list-style-type: none"> Back Office Front Office 		<ul style="list-style-type: none"> Middle Office
	CLOUD	<ul style="list-style-type: none"> Strategy Development Portfolio Analysis Management & Collaboration 		<ul style="list-style-type: none"> Migration Rearchitecture & Testing PaaS Development 		<ul style="list-style-type: none"> SaaS Integration Private Clouds Hybrid Clouds
	TESTING	<ul style="list-style-type: none"> Consultancy Services Test Automation 		<ul style="list-style-type: none"> Domain Based Testing Migration Testing 		<ul style="list-style-type: none"> Testing Accelerators Testing Frameworks
	ARCHITECTURE	<ul style="list-style-type: none"> Architecture Consulting Architecture Support 		<ul style="list-style-type: none"> Enterprise Data Management Enterprise Content Management 		<ul style="list-style-type: none"> Architecture Accelerators
	IT INFRASTRUCTURE MANAGEMENT	<ul style="list-style-type: none"> Monitoring & Event Management Service Desk End-User Computing 		<ul style="list-style-type: none"> Enterprise Computing Mainframe Services Network Management 		<ul style="list-style-type: none"> Security Management Applications Management Professional Services
	BUSINESS INTELLIGENCE	<ul style="list-style-type: none"> BI Assessment & Evaluation OLAP & Reporting Solutions 		<ul style="list-style-type: none"> Business Analytics Data Warehousing 		<ul style="list-style-type: none"> Data Quality Control Rapid Report Migration Tools

“The support, partnership, and thought-leadership that Syntel has provided...is outstanding. Syntel has made great strides to ensure the success of our team, our organization, and ultimately our business partners.”

— Manager, Fortune 100 Company

Syntel's Mission: We create new opportunities for our clients by harnessing our passion, talent and innovation.

Year Founded	1980
Top Executives	Bharat Desai, Chairman Prashant Ranade, CEO and President
Employees	17,300+ (as of Q4 2010)
Revenues	\$532 million (FY 2010) 19% compound annual growth from 2005-2010
Locations	Over two dozen worldwide—including offices and Global Development Centers
Infrastructure	<ul style="list-style-type: none"> • India campuses in Chennai, Mumbai, Pune • 77-acre Pune Campus • 29-acre Chennai Campus • U.S. centers in Memphis, Nashville, Phoenix • India centers include libraries, training rooms, cafeterias and guest house • 100+ acres in India with ultimate capacity of 30,000 seats • Secure and technically advanced environment constructed to world-class standards • Scalable networks with superior performance • Connected via dedicated data and voice network and high-speed satellite links
Notable Partners	ArtinSoft, Global Analytics, IBM, iTKO, MEGA, Microsoft, Oracle, SAP, SmartStream, TIBCO and TriZetto
Quality Certifications	ISO 27001, SEI CMMi Level 5, ISO 9001:2000, SAS 70 Type II Audit, Project Management Institute (PMI)

Syntel's Differences

Why Syntel is the right outsourcing partner for many of the Global 1000.

Fixed Price and SLA-based Delivery Minimizes Risk, Maximizes Results

A fixed price arrangement moves the burden and risk of on-time and on-budget service delivery to Syntel. It also delivers predictable costs and consistent service levels to customers. Over half our revenues are derived from fixed price engagements—confirmation that customers prefer this approach.

Innovation Creates New Opportunities

Syntel has institutionalized the innovation process to deliver tangible business results to customers on every engagement. We call it Syntelovation®, and it delivers new ideas, concepts, approaches, methodologies, processes, and tools that lower costs and accelerate timelines.

Integrated ITO/KPO Delivers Productivity Gains and Cost Savings

Look beyond IT outsourcing to drive cost reductions and enterprise wide improvements. Syntel integrates your IT outsourcing with KPO/BPO to optimize efficiencies and performance. We combine the right people, processes, and technologies to gain maximum efficiency and achieve competitive advantage. Year-over-year productivity savings guarantee that you realize value.

Customers for Life

Syntel's top line service and collaborative approach builds mutual trust and drives high client loyalty. A 90+% repeat and referral rate is testimony to our partnership approach, delivery excellence and strong management capabilities.

Small Enough to Listen, Big Enough to DeliverSM

Syntel excels in listening, a skill that many of our peers don't possess. We understand the importance of delivering a unique solution in tune with client priorities. And we have the infrastructure and resources to deliver that solution, no matter the size or scale.

“Providers like Syntel...blend benefits of domain knowledge and experience with strong account management. Apart from deploying senior subject matter experts and IP on the project, these firms also leverage business analysts and senior account management teams to serve the clients effectively.”

— Forrester, *Right and Wrong Reasons to Work with Tier Two Offshore Providers*
August 2010